

Surgery Reimagined

Performance-Guided Surgery – next
level technology that completely
changes the idea of what's possible.

02.21.23

Surgery Reimagined

Investor Day February 2023

PRESIDENT & CHIEF EXECUTIVE OFFICER

Anthony Fernando

Forward-Looking Statements Disclosure

This presentation includes statements relating to the LUNA™ Surgical System next-generation program under development and an update on Asensus' strategic plan. These statements and other statements regarding our future plans and goals constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 and are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. Such statements are subject to risks and uncertainties that are often difficult to predict, are beyond our control, and which may cause results to differ materially from expectations. Factors that could cause our results to differ materially from those described include, but are not limited to, whether we can successfully advance our Performance-Guided Surgery™ initiative, the risks and uncertainties related to our ability to successfully advance our LUNA System program through

development, testing and regulatory approval on the timeline provided, or at all, the risk that we will not be able to successfully enter into definitive agreements with our collaborators, that the pace of adoption of our products by surgeons will increase, the success and market opportunity of our products, including the ISU and LUNA System, the effect on our business of existing and new regulatory requirements, and other economic and competitive factors. For a discussion of the risks and uncertainties associated with the Company's business, please review our filings with the Securities and Exchange Commission (SEC). You are cautioned not to place undue reliance on these forward-looking statements, which are based on our expectations as of the date of this presentation and speak only as of the origination date of this presentation. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

Agenda

- Welcome and overview
Anthony Fernando, President & Chief Executive Officer
- Surgical robotics market
Ethan Loiselle, Vice President, Global Marketing
- Performance-Guided Surgery – Building the future of surgery
Next Generation Digital Surgery Platform – Dustin Vaughan, Vice President, R&D, Robotics
KARL STORZ Partnership – Stephan Abele, Managing Director, KARL STORZ Venture ONE
Intra-operative Clinical Guidance – Motti Frimer, Vice President, R&D, Digital Solutions
Asensus Cloud – Brian Stellmach, Vice President, Digital Solutions
- Roadmap & Milestones
Anthony Fernando, President & Chief Executive Officer
- Surgeon panel
Dr. Amit Trivedi, Dr. Bernhard Kramer
Moderator: Dr. Ed Chekan, Vice President, Medical Affairs & Professional Education
- Q&A
- Product demo and reception



The WHAT

AT



**WE
BELIEVE**

Digitizing the interface between surgeon and patient enables Performance-Guided Surgery to consistently deliver superior outcomes and a new standard of care.

**WE
UNDERSTAND**

Hospitals and surgeons are under intense pressure to drive consistently excellent outcomes while optimizing resources.

**WE
DESIGN**

Solutions and technology platforms to enhance surgeon capabilities, improve the surgical experience, and support hospital systems with innovative healthcare strategies.

The HOW

**ONE Global
Team**

**Innovate with
Passion**

**Focused
Execution**

**Drive High
Engagement**

Who We Are



Akihisa Akao
General Manager, Japan



Dr. Ed Chekan
VP, Medical Affairs &
Professional Education



Wouter Donders
VP & GM, Europe



Motti Frimer
VP, R&D, Digital Solutions



Kathleen Frost
VP, Intellectual Property



Ravi Kommineni
Head of Global Quality &
Regulatory



Ethan Loiselle
VP, Global Marketing



Wesley Long
VP, Customer Excellence



Ken Nicolosi
Director, US Sales &
Clinical Operations



Daniel Odermatt
VP, Upstream Marketing



Amanda Owens
VP, People



Daniel Potts
VP, Asia Pacific



Shameze Rampertab
Executive VP &
Chief Financial Officer



Brian Stellmach
VP, Digital Solutions



Nicholas Summitt
Senior Director,
Strategy & Development



Johan van Doremalen
VP, Europe Sales



Dustin Vaughan
VP, R&D, Robotics



Joshua Weingard
Chief Legal Officer

We Are Pioneering the Future of Surgery

10,000+

Procedures

100+

Surgeons

2,300+

Patient Registry

300+

Patents¹

Global

Regulatory
Approvals

80+

Publications

VICE PRESIDENT, GLOBAL MARKETING

Ethan Loisel



The State of Surgery

- Minimally Invasive Surgery (MIS) is the gold standard, yet penetration is less than 50% and outcomes continue to vary^{1,2}
- Robotics as an enabling technology remain under penetrated globally (~6%) despite two decades of developments

Next Level Thinking for Next Level Outcomes

Digital Surgery

Improving outcomes by reducing **variability**

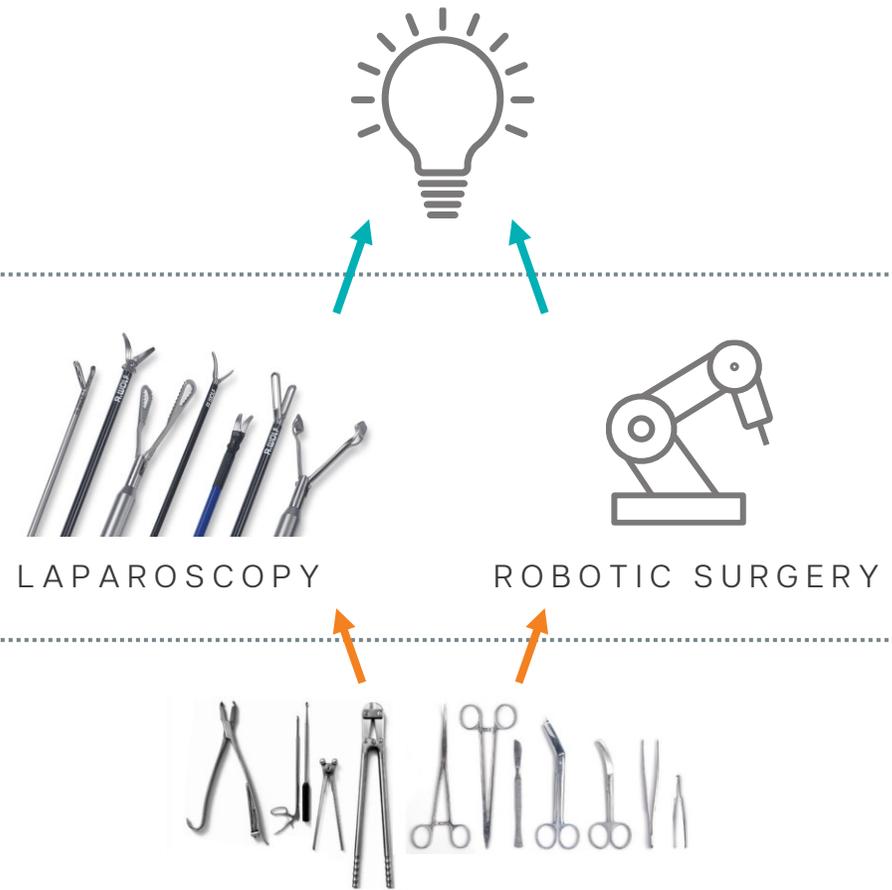
↑ *Digital tools to increase safety, predictability & consistency*

Minimally Invasive Surgery

Improving outcomes by reducing **invasiveness**

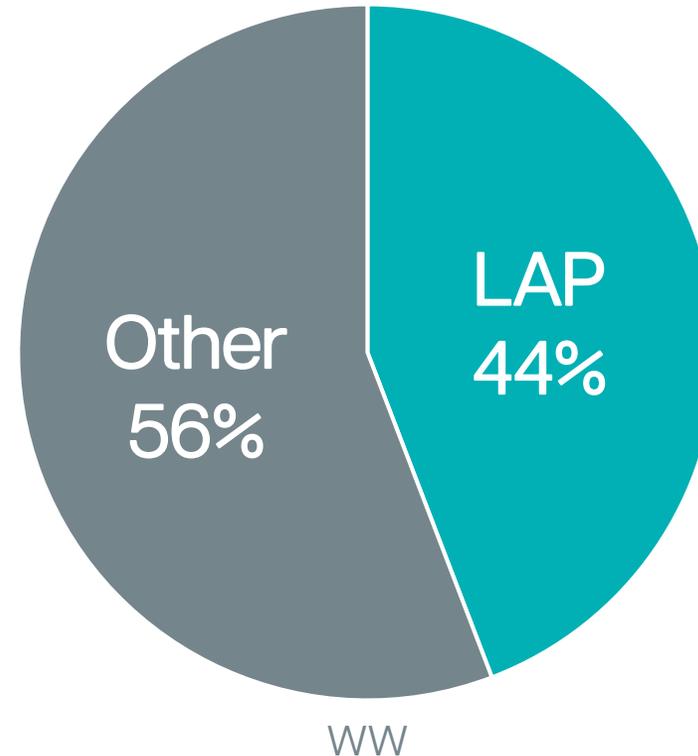
↑ *Vision systems & mechanical tools for intracorporeal dexterity*

Open Surgery



MIS: The Gold Standard

- 44% WW soft tissue procedures are performed laparoscopically¹
- **Laparoscopy is better...**
 - Shorter length of stay
 - Reduced pain
 - Better outcomes
- **...but makes up less than 1/2 of procedures**
 - Increased complexity
 - Reduced access

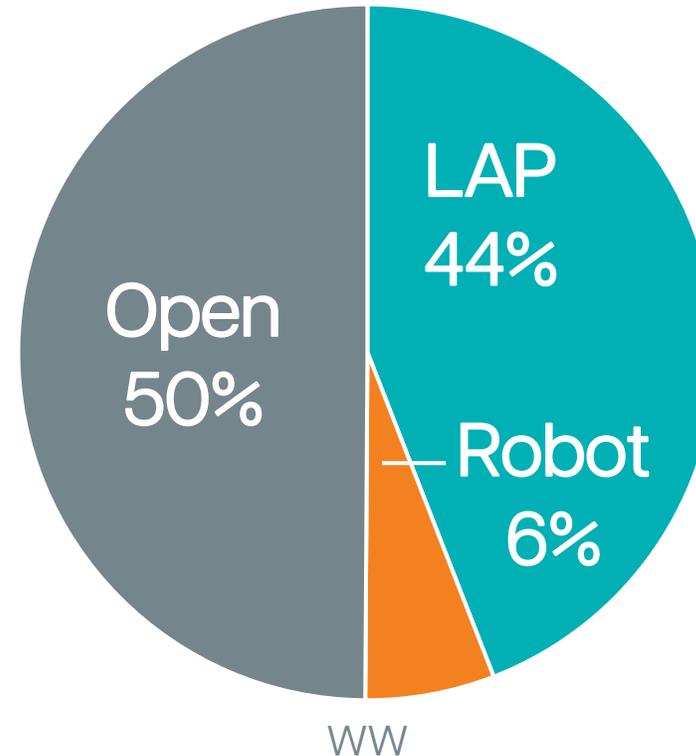


Soft Tissue
Surgical
Procedures
(2022)



Robotics Incremental Change

- Robotic Surgery today is ~6% of market¹
- Incremental improvement vs. traditional laparoscopy
- Current Robotics adds challenges:
 - Higher learning curve
 - Cost per procedure
 - Surgeon disconnected from the OR
- Traditional Robotics has had little impact on patient outcomes vs. Laparoscopy



Soft Tissue
Surgical
Procedures
(2022)

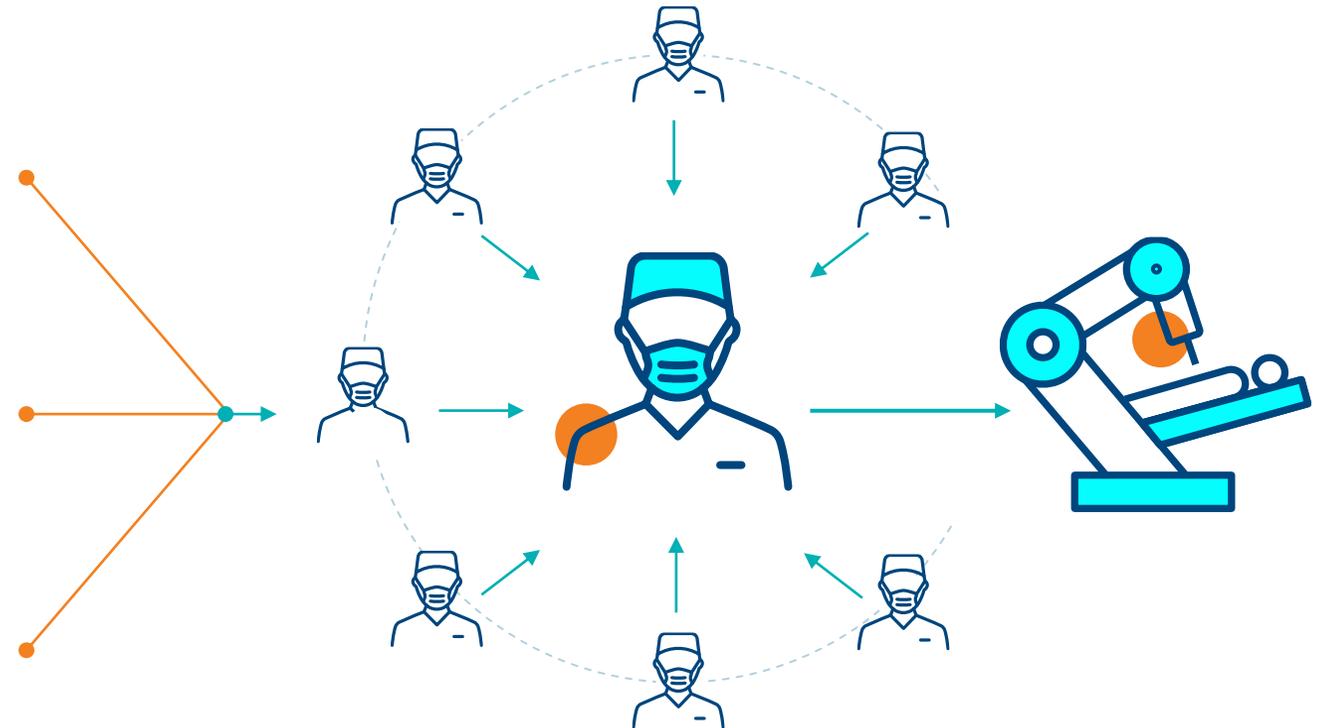


Variability Can Be Reduced

Surgical Variability Impact Patients

- 1 in 5 surgical procedures result in a complication that impacts the patient.¹
- The volume of surgeries performed can have a direct correlation to patient outcomes.^{2,3}
- **Complication rates** vary by procedure and surgeon, leading to unpredictable financial burdens for hospitals.^{4,5}

Expanding clinical insights in real-time informs decision making to **reduce surgical variability**



What We've Learned



Listening to surgeons and surgical staff 10+ years.



Observing challenges in the OR through 10+ thousand procedures.



Gaining a global perspective across 10+ geographies.

-
- There is a need for tools that inform surgical decisions and enhance cognitive abilities in the OR.
 - Surgical technology should promote collaboration, productivity and career longevity.
 - Robotic Surgery platforms must become far more accessible, i.e. easier to obtain, use and learn.
 - Operational cost barriers can be addressed to make Robotics broadly available.

There are Missing Pieces in the OR



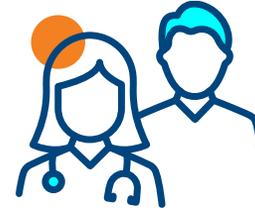
Patients

- Predictable outcome
- Fast recovery, with less pain
- Rapid return to normal activity



Surgeons

- Complete less invasive instruments
- Robotic precision and control
- Real-time decision support tools
- Connection to OR
- Productive and fulfilling career



OR Staff

- Easy setup / stay on schedule
- Simple instrument exchange
- Full patient access
- Interactive communication
- Standardization to familiar tools and supplies



Hospital

- Lower cost per procedure
- Reduced complications
- Performance metrics and dashboards
- Standardization

The Next Evolution of Surgery



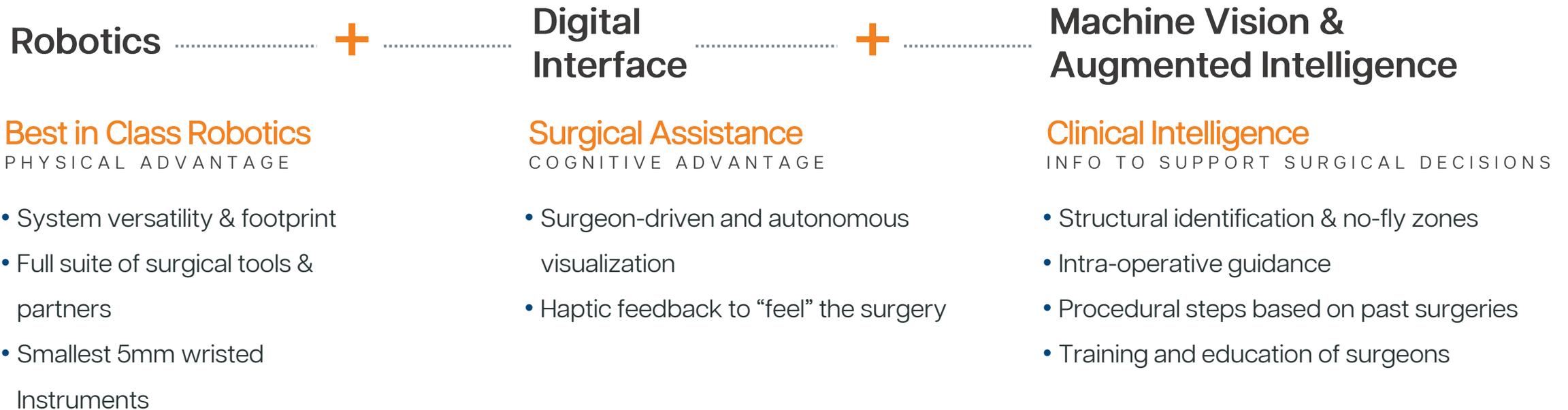
Then

Now

Future

Digitizing Surgery

Moving from an Analog to a Digital World



Performance-Guided Surgery

Clinical Intelligence and Real-Time Decision Support Tools That Drive Consistently Superior Outcomes



01 Robotic Manipulation



02 Intra-operative Clinical Guidance



03 Cloud Integration

Meet LUNA™

The Next Generation of Digital Surgery

VICE PRESIDENT, R&D, ROBOTICS

Dustin Vaughan

LUNA System Overview

Instinctive
Surgeon Console



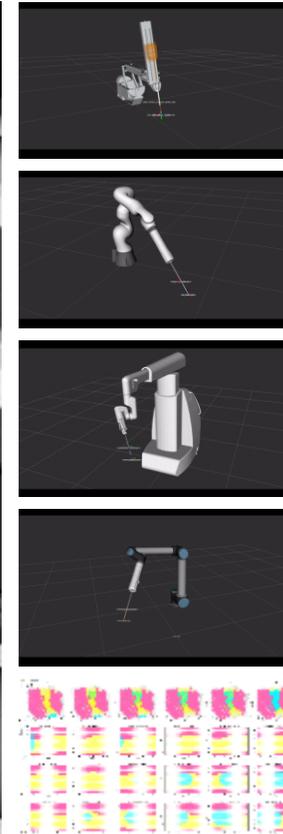
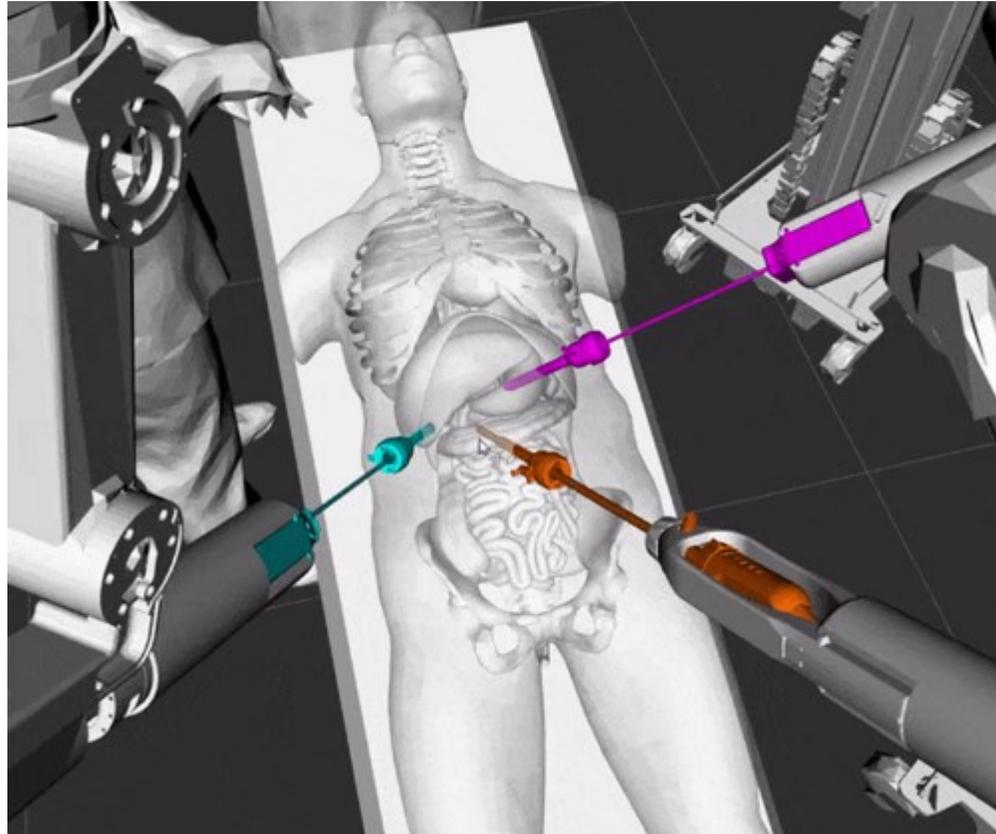
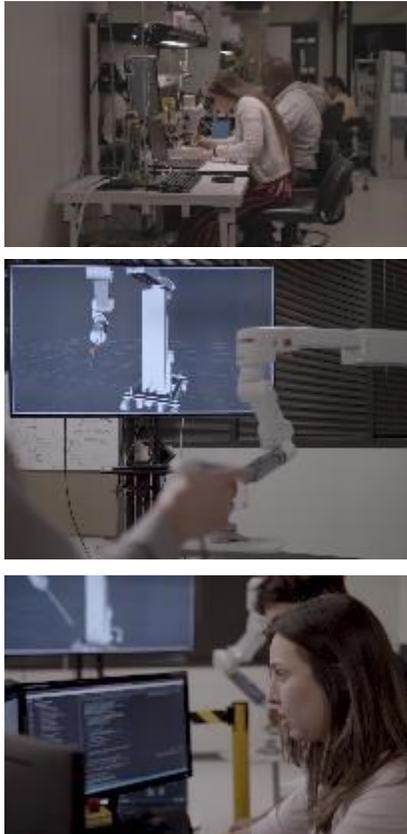
Collaborative
Robotic Manipulator Arms



Enabling
Instruments



Building LUNA



- Enhance experience
- System architecture
- Leveraging global relationships
- Design for Excellence
- Regulatory mentality

Surgeon Console



Market leading **4K-3D visualization**
from KARL STORZ
(No 3D glasses required)

Accessible touch screen user
interface

Unconstrained surgeon controls for
seamless operation of robotic arms



Manipulator Arm

Greater range of motion for improved surgical **dexterity**

Haptic feedback and virtual fulcrum for **tissue protection**

Capable drive system and **rapid instrument exchange**



Real-time guidance for **ease of pre-operative setup**



Reduced footprint for greater **bedside maneuverability** and patient **access**

Instruments

- **TrueWrist™** fully articulated 5mm instruments line
- Passive, Monopolar and Bipolar offerings
- Reusable
- Standard minimally invasive 3mm and 5mm trocars
- Continued development and manufacturing by KARL STORZ





LUNA™

The Next Generation of Digital Surgery

KARL STORZ Collaboration

- Industry-leading imaging solutions
- Next-generation instrumentation
- Commercial scale



Managing Director, KARL STORZ VENTURE ONE

Stephan Abele



STORZ
KARL STORZ — ENDOSKOPE

Facts and figures at a glance

Foundation

1945 in Tuttlingen (Germany)

Fields

Medical Technology

Business areas

Human & Veterinary Medicine

Production sites

Germany, USA, Estonia, Switzerland

8,300

Employees
worldwide

1.97 billion

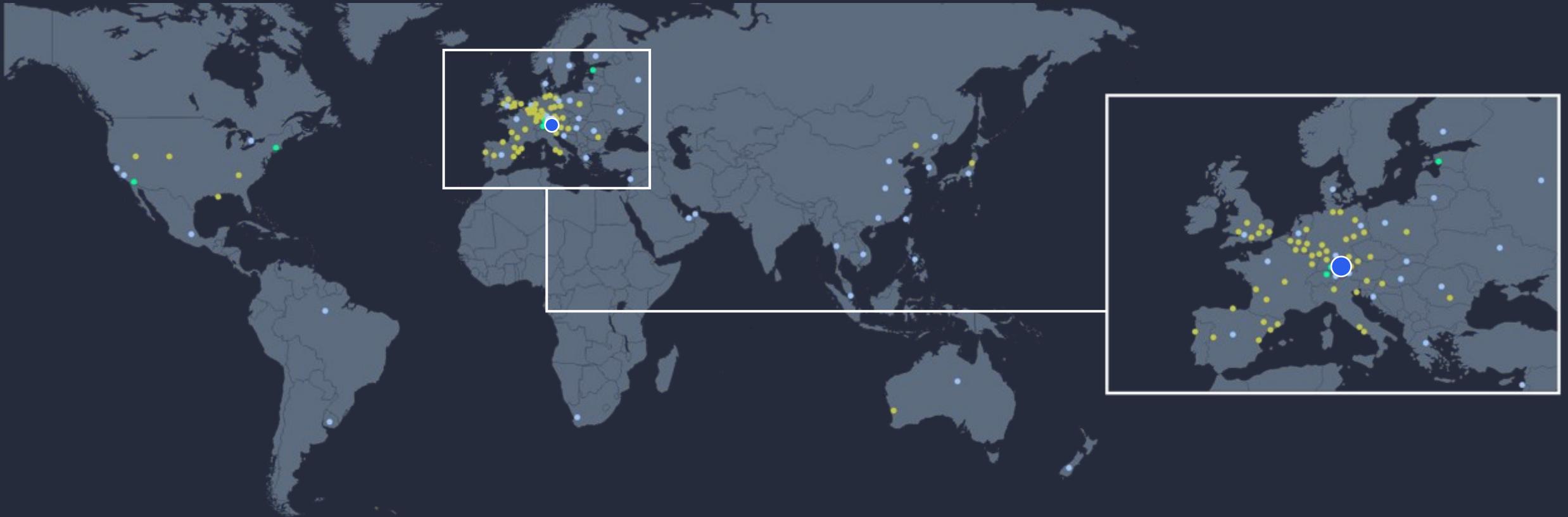
Euro turnover in 2021

70

subsidiaries in 40 countries

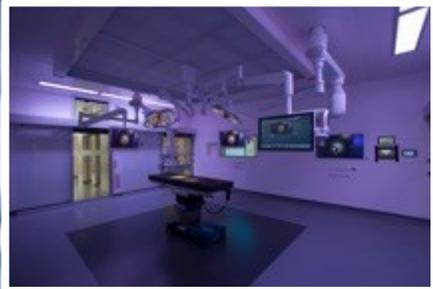
The world is our home

● Headquarters ● Sales & Marketing ● Manufacturing ● Training Centers



Hospitals worldwide value technologies from KARL STORZ

Leading Hospitals and healthcare partners worldwide rely on our innovations.



- 10,000 OR1 installations globally
- 20% Market Share in the US and EU in integration
- 28% Market Share globally in imaging systems

Optimal imaging makes the difference in robotic surgery

- Surgeons around the globe have relied on KARL STORZ imaging in their daily practice for decades.
- The 3D-4K video endoscope TIPCAM®1 Rubina™ fits perfectly for robotic surgery
- Robotic surgery benefits from outstanding image quality and excellent depth perception.
- NIR/ICG enables visualization of anatomical structures beyond what the human eye can see



KARL STORZ
ventureone

STORZ
KARL STORZ — ENDOSKOPE

Performance-Guided Surgery

Clinical Intelligence and Real-Time Decision Support Tools That Drive Consistently Superior Outcomes



01 Robotic Manipulation



02 Intra-operative Clinical Guidance



03 Cloud Integration

VICE PRESIDENT, R&D, DIGIAL SOLUTIONS

Motti Frimer

Some Definitions

Artificial Intelligence

The ability of machines to do things that usually require human cognition, such as learning, problem-solving and decision-making.

Augmented Intelligence

The use of technology to enhance human intelligence, rather than replacing it.

Intraoperative Clinical Intelligence



The Asensus Intelligent Surgical Unit™ (ISU™)

Laparoscopic
Vision System



Cloud
Connectivity



Overlay Outputs

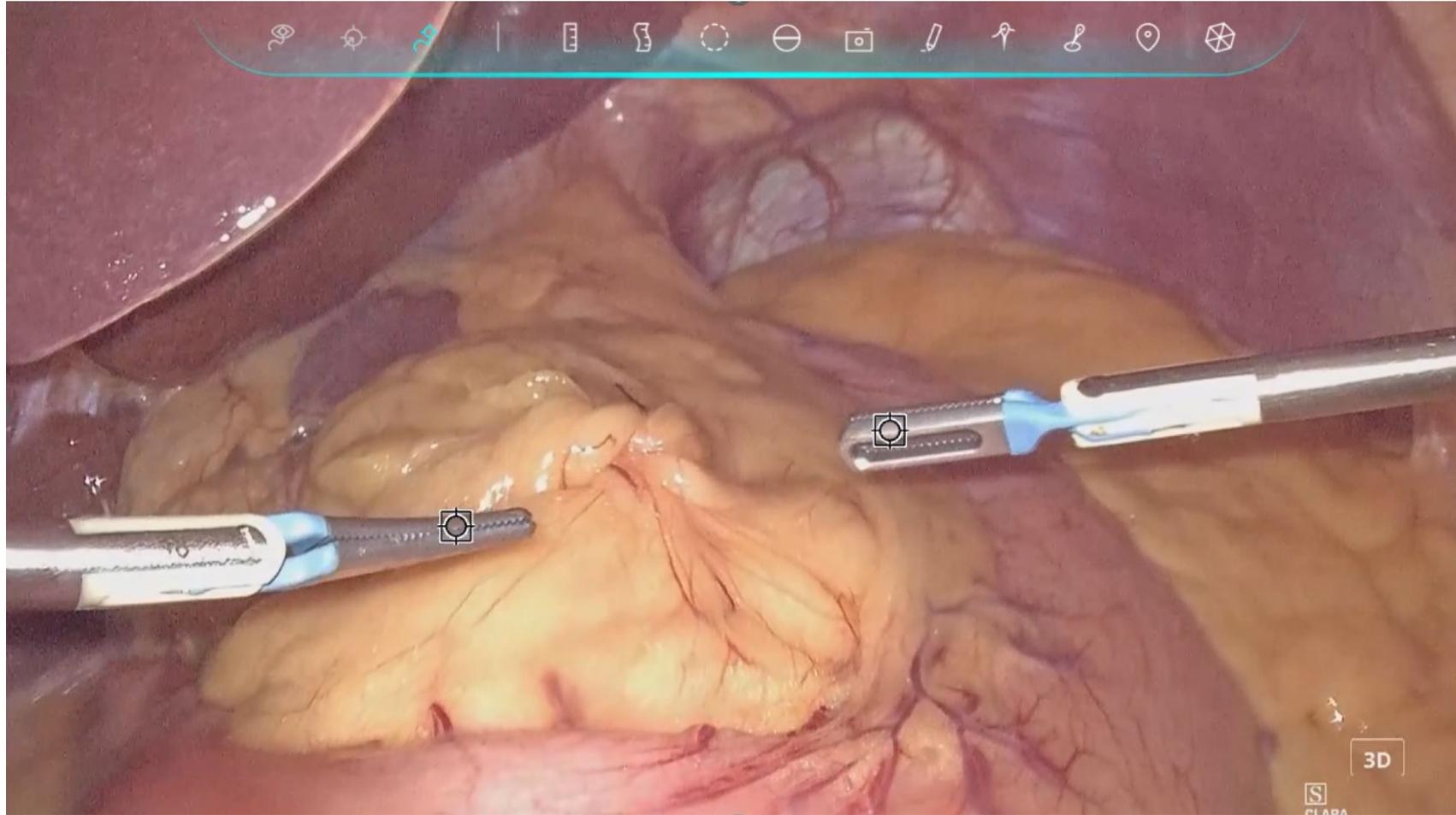
Robotic System
Data/Control



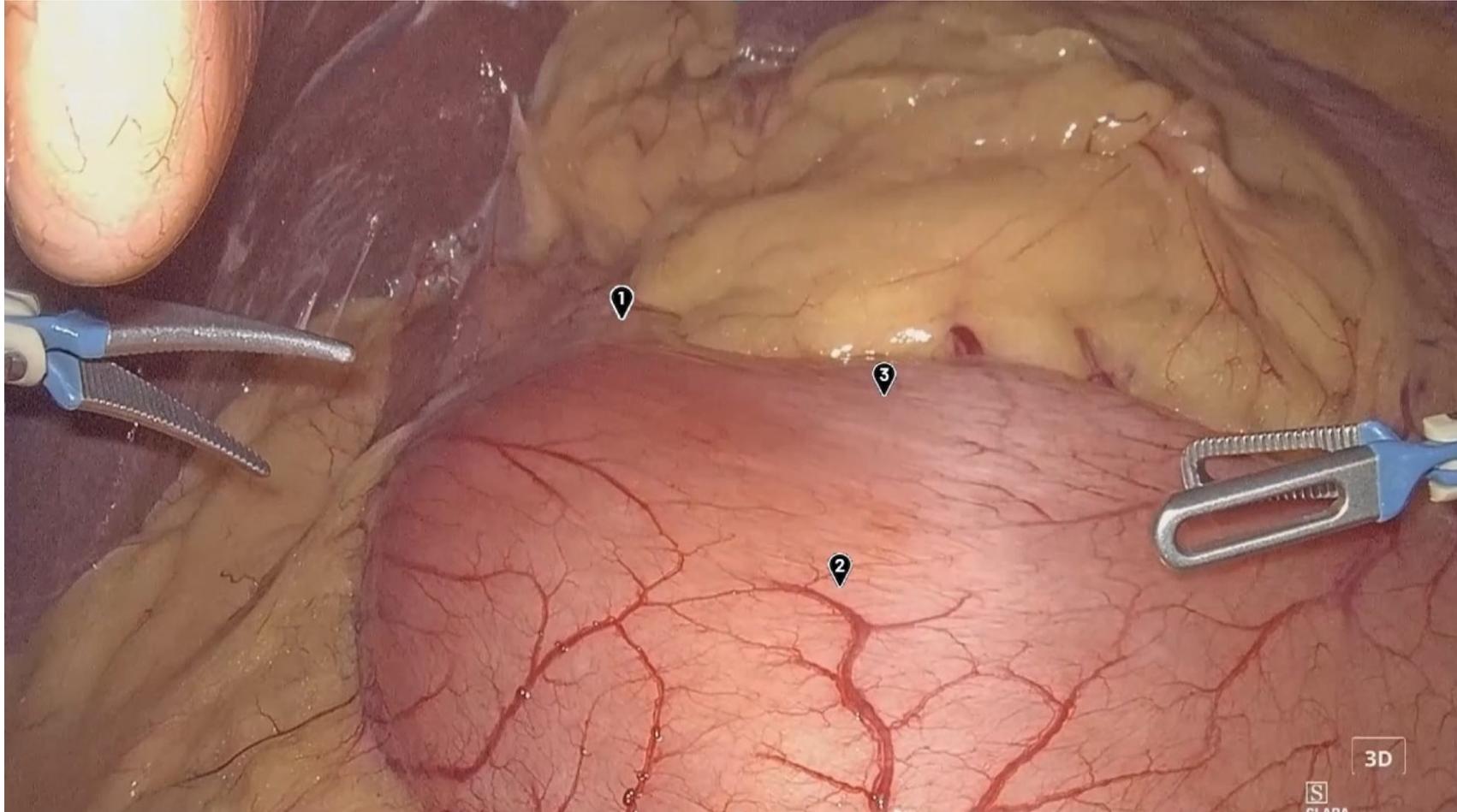
Loop
Through
OR Video



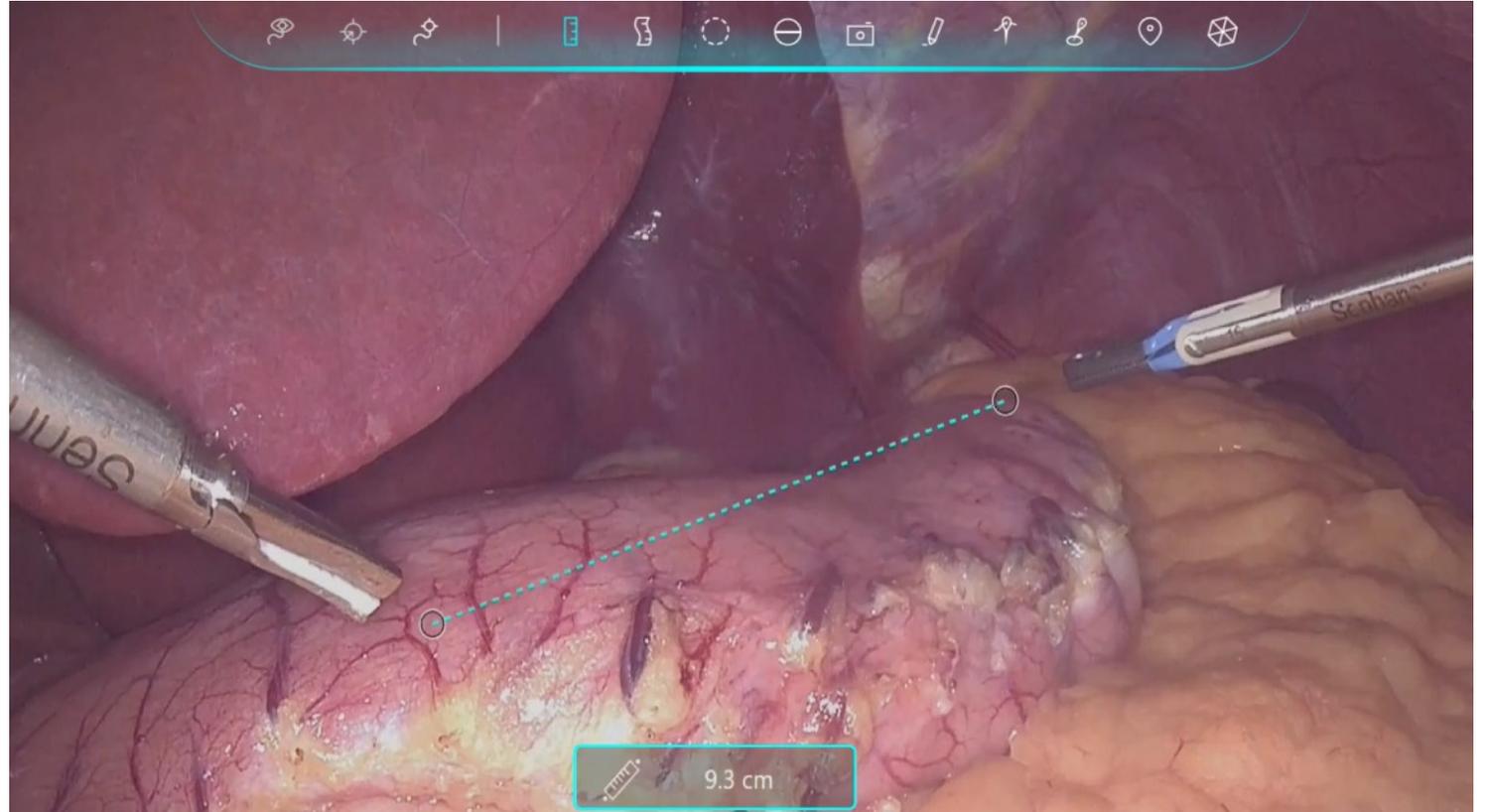
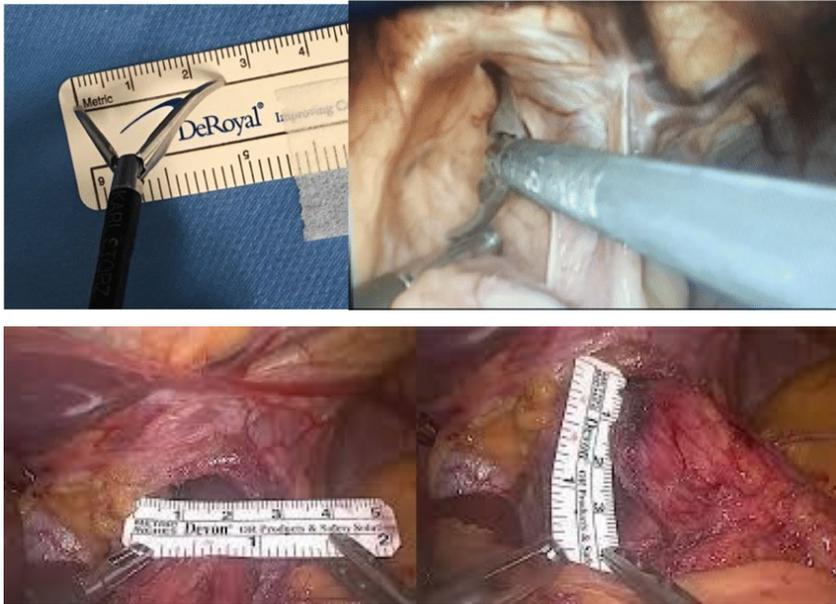
Camera Control and Manipulation



Digital Tags



3D Digital Measurement



Evolution of the ISU



Analytical Tools



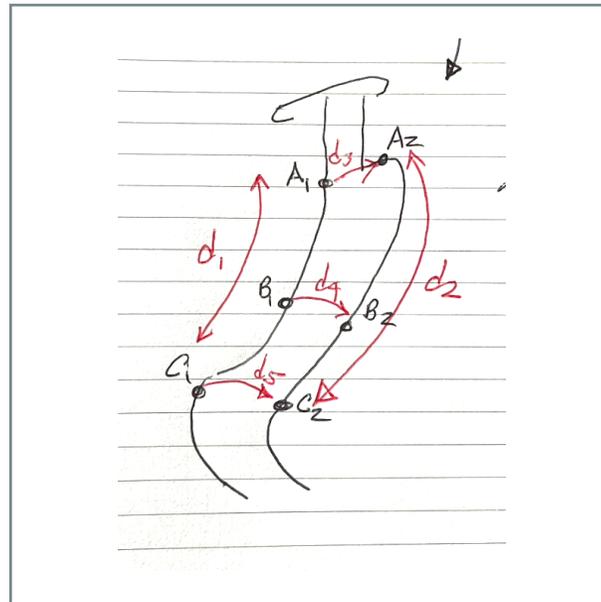
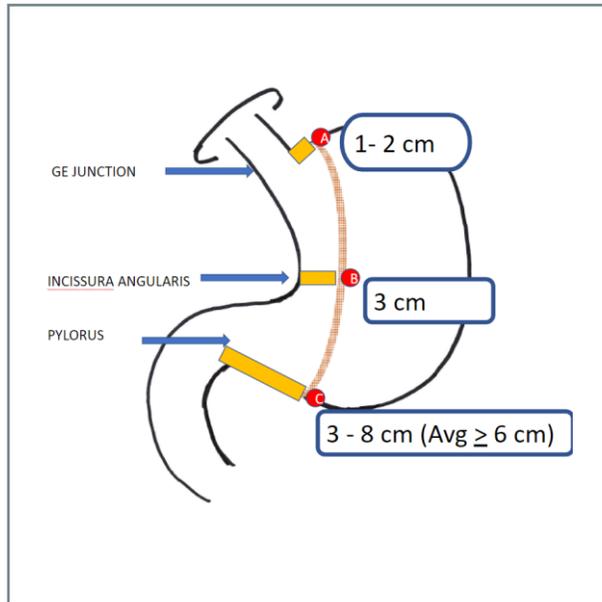
Safety Tools



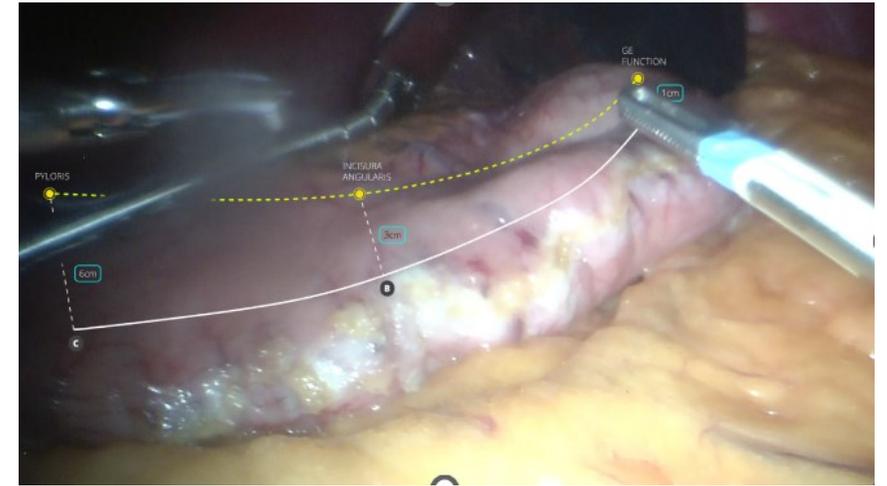
Training Tools

Analytical Tools Example

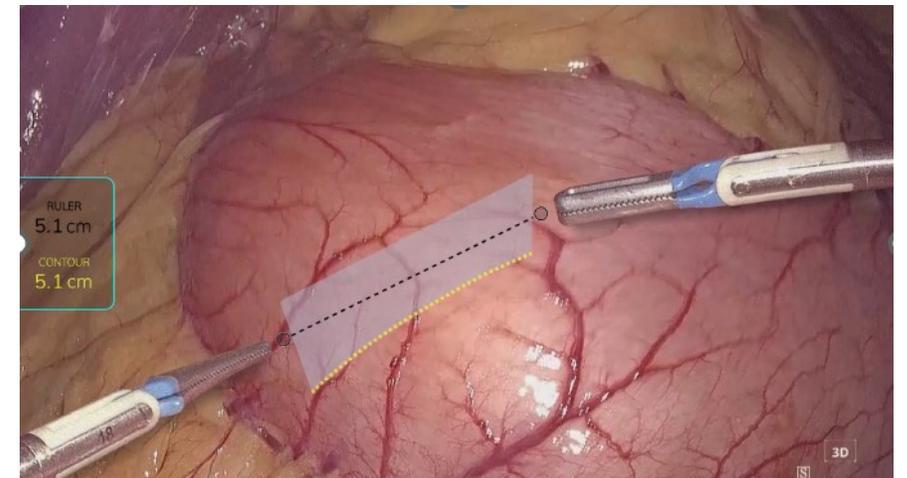
3D Measurement



Gastric Sleeve Procedure

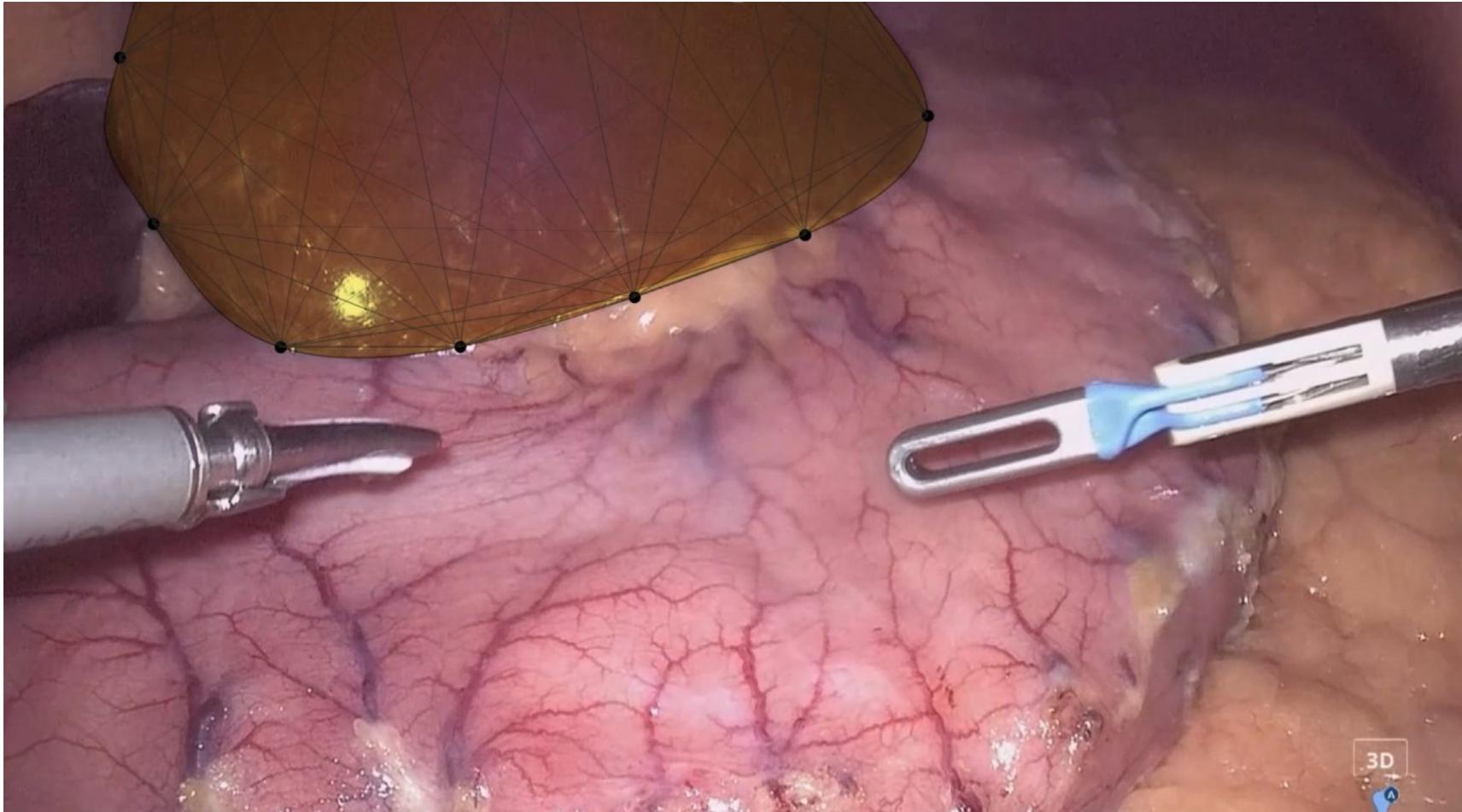


Measurement with Reference Plane



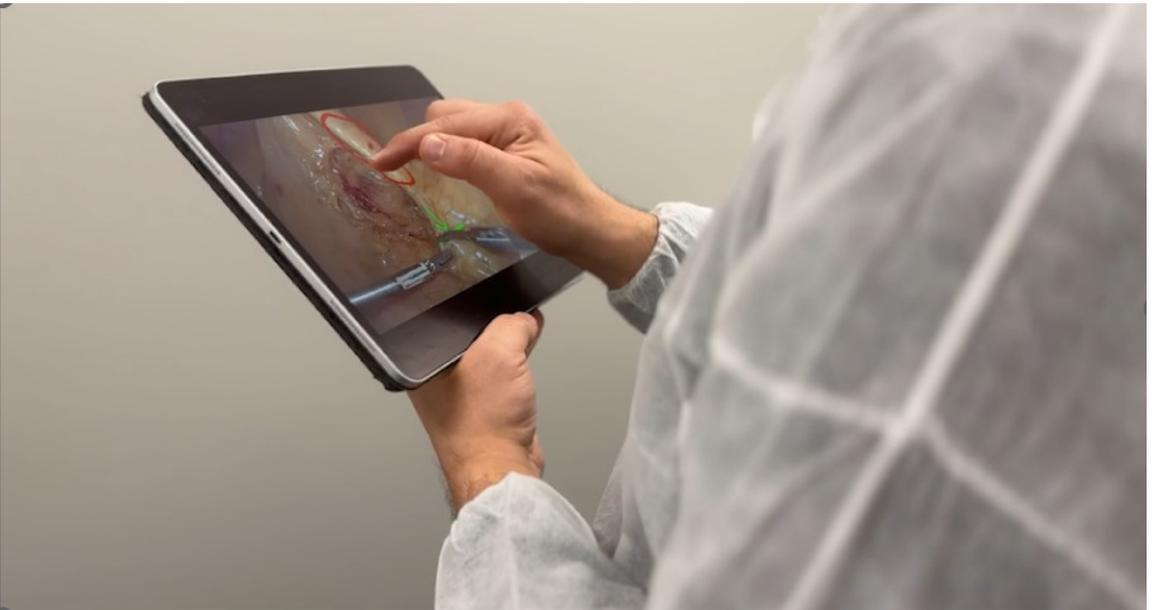
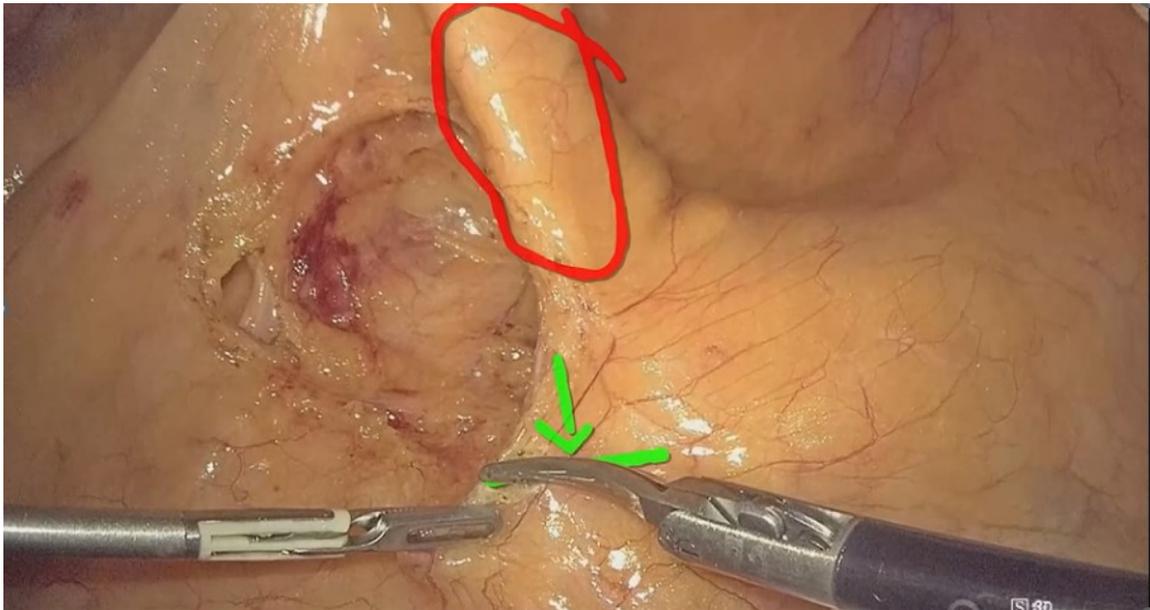
Safety Tool Example

Establish 'No-Fly' Zones



Training Tool Example

Real-time telestration



Performance-Guided Surgery

Clinical Intelligence and Real-Time Decision Support Tools That Drive Consistently Superior Outcomes



01 Robotic Manipulation



02 Intra-operative Clinical Guidance

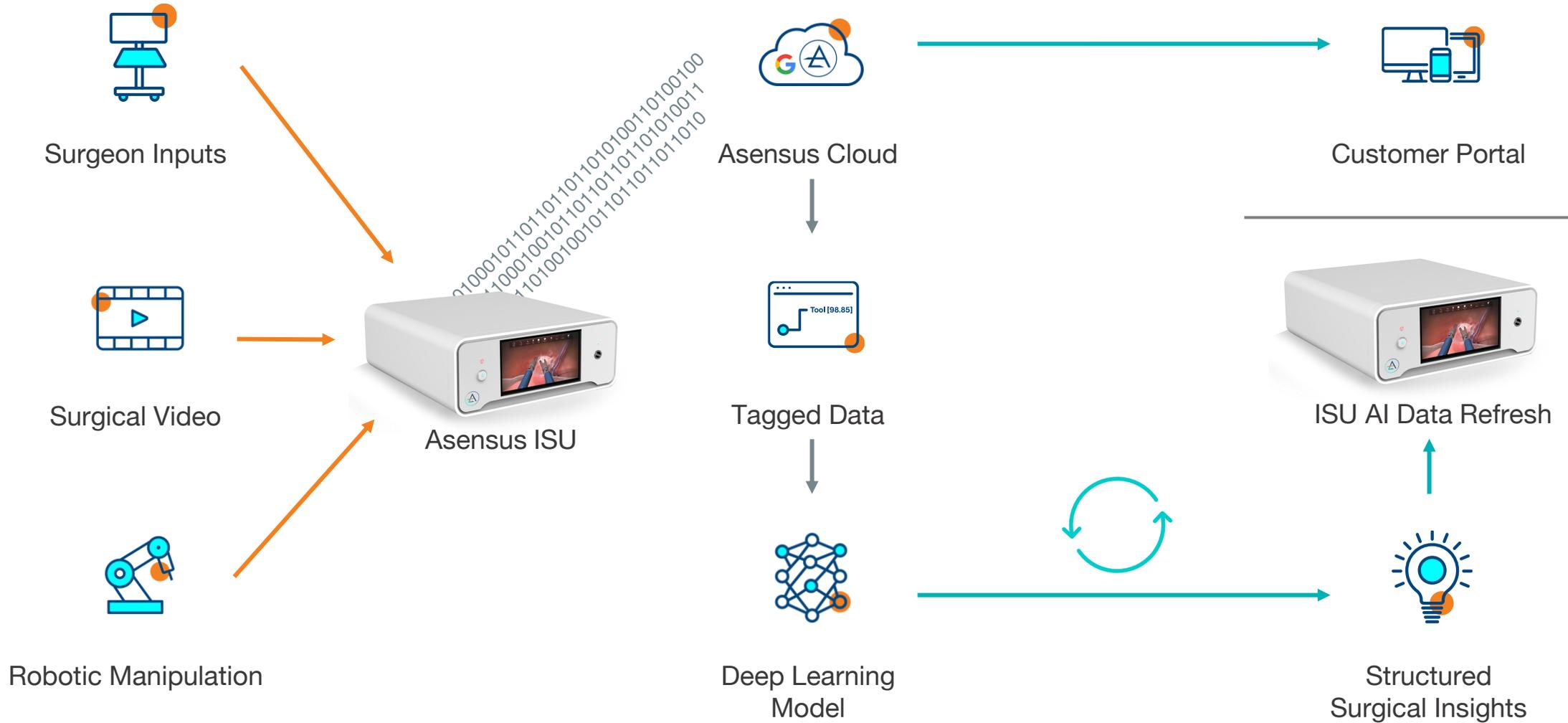


03 Cloud Integration

Capture

Process

Deploy



VICE PRESIDENT, DIGIAL SOLUTIONS

Brian Stellmach

Data & the Asensus Cloud



Data in the Past

- Nearly zero

Present

- Infrequent
- Unstructured

Future

- Massive
- Actively collected
- High quality
- Well-organized

Customized Cloud Solution for Surgical Applications

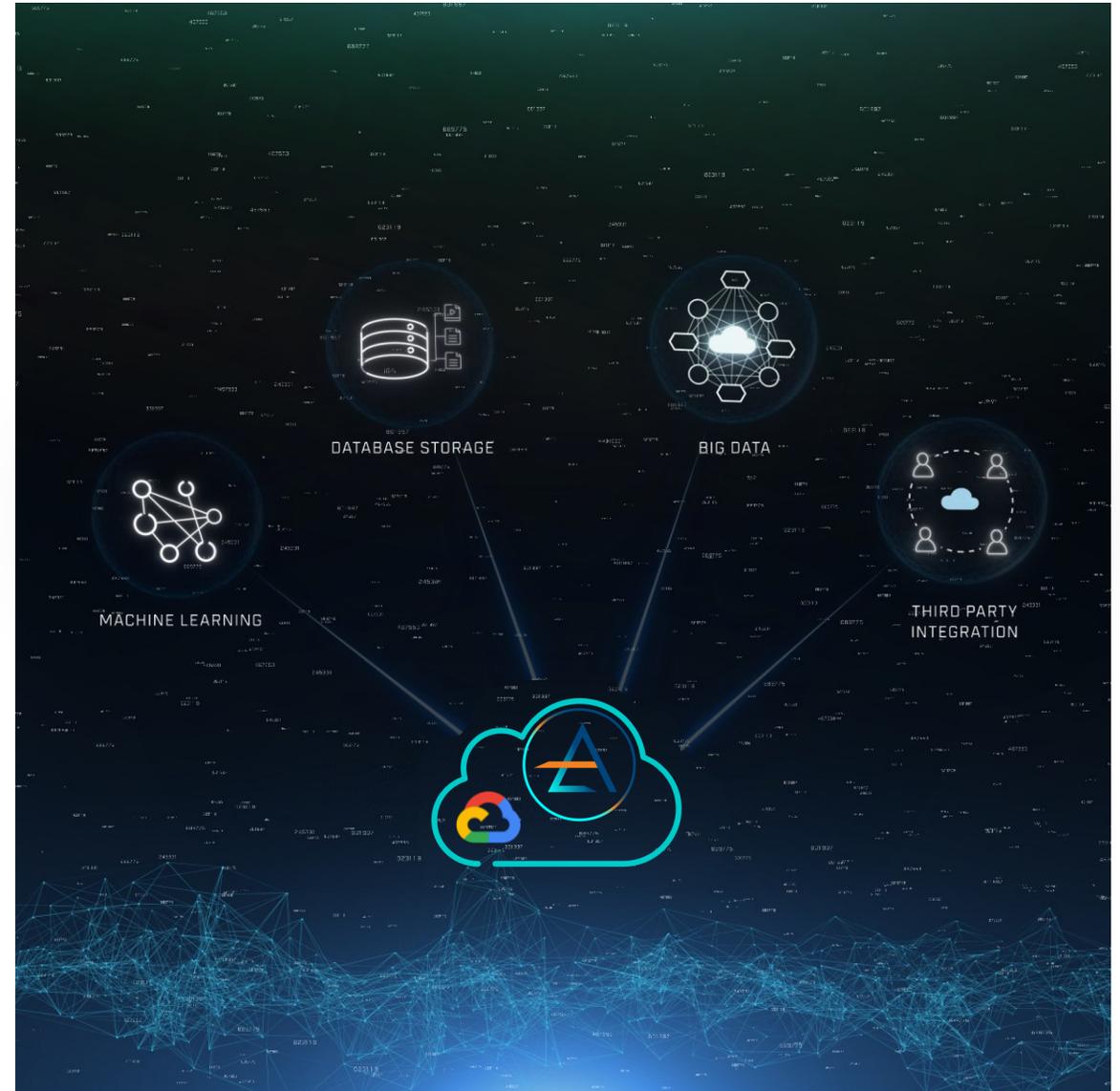
Unique Considerations

- Huge video files (4K-3D)
- Privacy & security
- Adaptive scalability in storage, compute, etc.



Data Automation Enhances Cloud Capabilities

- Democratization of Surgical Data Annotation
- Big Data Enrichment
- Future 3rd Party Integrations



Data to Insights

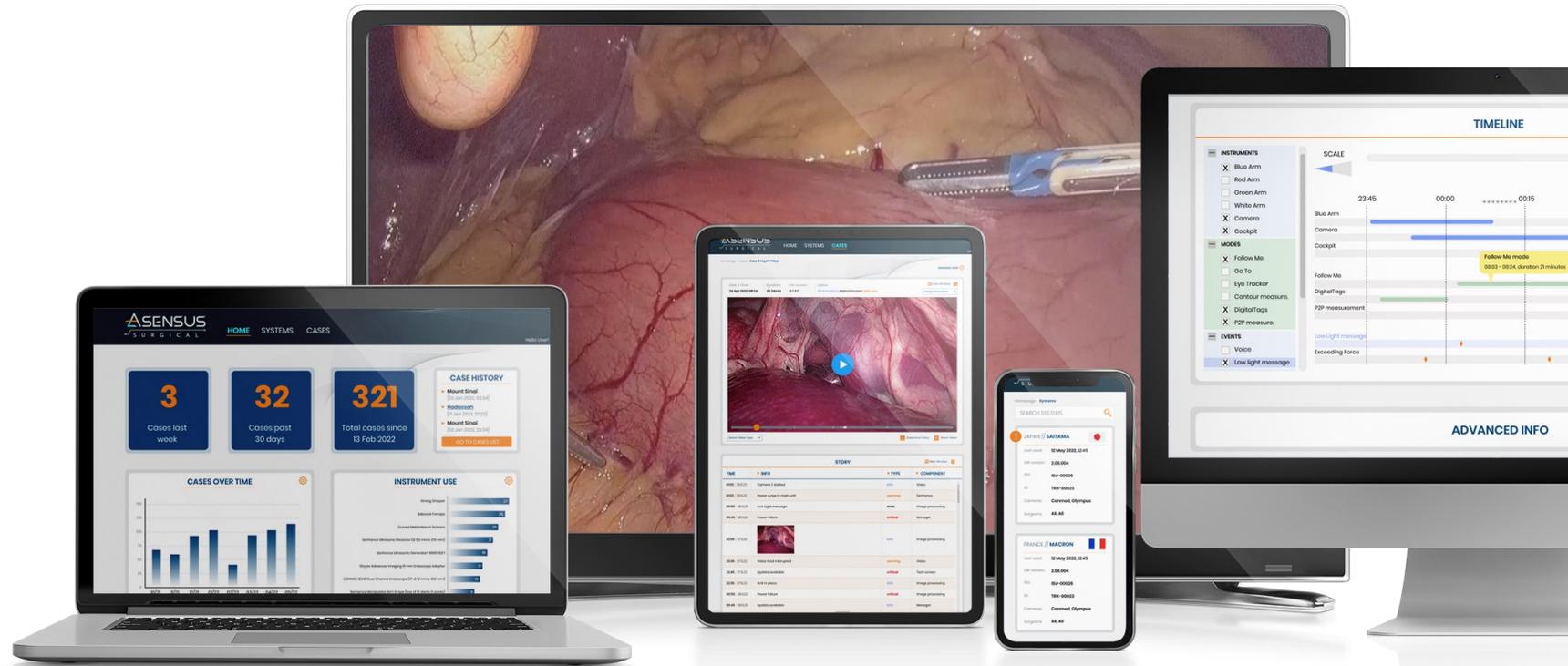
Analytics Applications

Intra-operative

- Augmented Intelligence

Pre & Post Op

- Evaluating performance
- Comparative planning
- Workflow optimization
- Training, research, etc.



Cloud Partnerships



Google Cloud



Surgery Reimagined



Patients



Surgeons



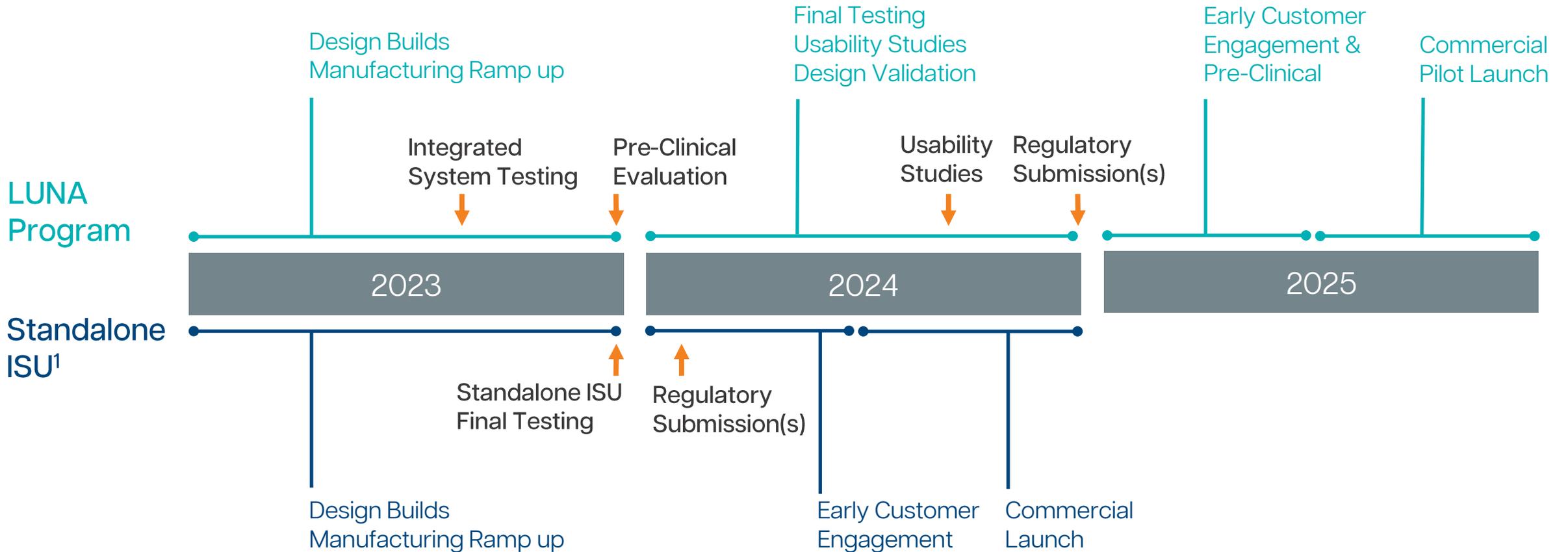
OR Team



Hospital

Performance-Guided Surgery

Key Milestones



Key Takeaways

- Surgical outcomes can be improved.
- Performance-Guided Surgery is surgery reimaged.
- Asensus is the right company to advance this vision.
- LUNA: Next-generation digital surgery platform and instruments.
- Standalone ISU: Incremental revenue stream.
- Digital surgery is more than just a robot.
- Clear pathway to execute and achieve our vision.



Surgeon Panel

The Next Evolution of Surgery



SURGEON

Dr. Amit Trivedi

Chair, Department of Surgery
Pascack Valley Medical Center, New Jersey (US)



SURGEON

Prof. Bernhard Krämer

Deputy Medical Director of Gynecology
Tuebingen University Hospital, Tuebingen (Germany)



MODERATOR

Dr. Ed Chekan

VP, Medical Affairs & Professional Education
Asensus Surgical

ON BEHALF OF OUR ENTIRE TEAM,

Thank You

